

Robert Hardy - Biography and Resume

Robert Hardy is the principal writer of our publications and alerts. He has 25 years experience in Global equity, currency, futures trading and market making.

Hardy was a New York Stock Exchange Specialist from 1995-2010 where he was in charge of trading over 130 non-U.S. issues in New York and in 26 foreign local markets. He was Managing Director for International Trading at LaBranche and Co. from 2006-2010, and from 1999 - 2006 he was director of International Trading at Fleet Bank later purchased by Bank America. He ran his own arbitrage company trading international oil companies in New York and in their local markets from 1990-1995. He began his specialist career as a partner at MJ Meehan in 1995 later purchased by Fleet. He began his career as a currency trader in Hong Kong in the early 1980s then as trader in New York and Chicago futures in the late 1980s. He became a member of the NYSE in 1990. In these positions Hardy made numerous valuable contacts with foreign corporate leaders and Foreign government officials.

Robert's international experience is extensive. He consulted with foreign governments on the privatization of state owned companies. For example, he consulted with the French government on the privatization and the three level pricing scheme for the launch of France Telecom as a private company. He also consulted with the Brazilian government concerning the breakup and privatization of state owned Telebras into 10 companies simultaneously launched in the U.S. and Brazil.

He has participated in numerous Global conferences and participated in planning cross-border trading with the French, German and London Stock exchanges prior to the formation of the European Monetary Union. In China he represented the NYSE in one of the first principle forums about U.S. capital markets and Chinese stocks listing and trading at the NYSE. He participated with the NYSE in similar forums in Brazil and Mexico. In India he was the principal speaker at a nationwide address on the nature of western capital markets sponsored by DSP / Merrill Lynch.

Robert's macro knowledge and razor-sharp insights help to overcome information overload in this rapidly moving event-intensive time. The Geostat's associates are located world-wide to provide up-to-the-second intel, frequently in advance of public news sources.

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- 2006 - 2010 : Senior Managing Director at LaBranche &Co LLC for International Equity Market Making. Responsible for trading over 300 stocks in their local markets and the ADRs on the NYSE.
- 1999 - 2006: Director of International Trading at Fleet Specialist. Later Bank of America.
- 1995 - 1999: Partner at MJ Meehan. Established first international stock trading unit NYSE
- 1990 - 1995: Member NYSE. Operated a proprietary arbitrage trading operation in the international oil sector for large international clients.
- 1987 –1990: Partner in HNX Futures and Member New York Futures Exchange. HNX traded currency and commodity futures for clients worldwide.
- 1984 - 1987: Currency Trader based in Hong Kong for high net worth investors
- 1976 - 1984: Vice President Bonny Investment Company. Responsible for oil, gas and equity trading worldwide.

A sample of Consultancy projects

- French government on the privatization and level 3 pricing scheme for France Telecom.
- Brazilian government on breakup and privatization of state owned Telebras.
- Represented NYSE at conferences in India, Mexico and Brazil.
- Represented NYSE in one of the first forums about U.S. capital markets/ Chinese stock listing on NYSE.
- Consulted with EU on cross border trading of equities between EU and various trading venues.
- Indian – principle speaker on development of Indian capital markets at conference lead by DSP/Merrill Lynch.